

CONFIDENTIAL · 2026

# Company Profile

*Premium Indian natural stone,  
sourced the right way.*

MARBLE · GRANITE · SANDSTONE

Udaipur, Rajasthan, India · gemarix.com

## ABOUT GEMARIX

# Built in Rajasthan.

*Shipped to the world.*

Gemarix Worldwide is a new-generation Rajasthan-based natural stone exporter, founded in 2026 to solve a problem visible from inside the Indian stone industry: overseas buyers were paying premium prices and consistently receiving inconsistent quality, because their shipments passed through three or four unaccountable hands before loading.

## We cut those hands out.

### The founder's edge

Gemarix is led by Sagar Soni, fourth-generation member of a Rajasthan trading family with over a century of experience in jewelry and precious materials. Before launching Gemarix, he spent eight months inside a leading Indian marble and granite exporter handling invoicing, operations, and live deal flow, and sourced two independent container exports as agent for Inani Marbles.

### What we do, plainly

We source, inspect, and export three categories of Indian natural stone — marble, granite, and sandstone — to importers, distributors, stone yards, and fabricators worldwide. Most of our business is 20ft and 40ft FCL containers, landed at US, UK, UAE, and EU ports. We do not retail, and we do not sell to end users.

RAJASTHAN QUARRY · OPERATIONS

## OUR FOCUS

# Three things we do well.

01

## Direct sourcing

We buy from quarries we have walked. No middle traders, no unnamed layers between block and container. Every supplier has a name, a location, and a phone number that answers.

02

## Three-stage inspection

Every slab is checked at the quarry, after cutting, and before packing. Defects are rejected — not shipped. Inspection photographs arrive before the container doors close.

03

## Boardroom-clear communication

One point of contact, fluent English, response within the same working day. Questions are answered before you ask them twice. If something goes wrong, you hear it from us first.

## MISSION

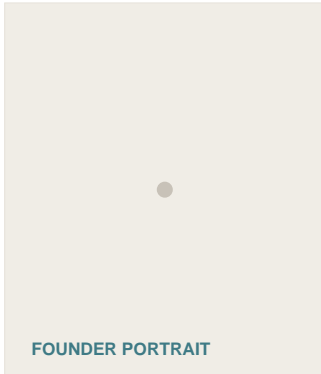
**To be the most trusted name in Indian natural stone export —**  
*by keeping promises small, honest, and on time.*

## LEADERSHIP

# The people behind the stone.

*A founder with operational depth, not a marketing deck.*

At Gemarix, leadership is lean by design. Every conversation about your order touches the founder directly. As we grow, we are adding specialists in logistics, quality, and international sales — not layers between you and the person who walked the quarry.



## FOUNDER &amp; MANAGING DIRECTOR

## Sagar Soni

Fourth-generation member of a Rajasthan trading family with over a century of continuous experience in jewelry and precious materials. Spent eight months inside a leading Indian marble and granite exporter running invoicing, operations, and deal flow across international shipments — before independently sourcing two containers with Inani Marbles as a sourcing agent. Founded Gemarix to bring that operational discipline and direct Rajasthan supplier network to international buyers of Indian stone.

### Team in build — planned for 2026

- **Operations & Logistics Manager**  
Port coordination, documentation, loading supervision
- **Quality Inspector (on-site)**  
Quarry visits, slab grading, pre-shipment QC
- **International Sales Associate**  
US & EU buyer relationships, quote-to-order pipeline

INFRASTRUCTURE

# Rajasthan is our factory floor.

*Why being native to the stone belt matters.*

Most exporters describe their factory. We describe our sourcing belt — because in our model, the real infrastructure is the network of relationships with quarry owners and processing units. Ours sits within a 400-kilometer radius of our Udaipur office.

**400 km**

radius to primary quarries

**3+**

processing partners

**2**

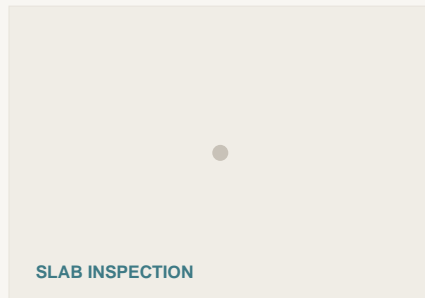
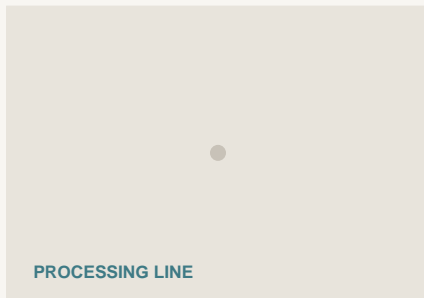
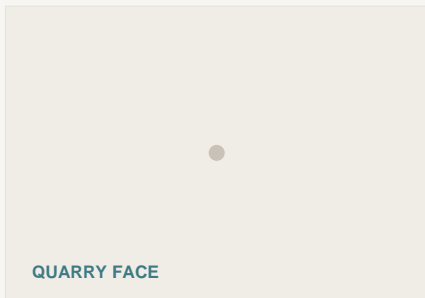
major ports — Mundra & JNPT

**20–30 T**

per FCL container

## Our primary sourcing belts

- **Rajsamand · Udaipur**  
Green Marble, Rainforest Brown & Green, Udaipur Pink
- **Makrana · Nagaur**  
White Makrana (the Taj Mahal stone)
- **Banswara · Bhilwara**  
Banswara White, Opal White, Purple Marble
- **Jalore · Pali**  
Jalore Yellow & Pink granite, Imperial Red
- **Jaisalmer · Dholpur**  
Jaisalmer Yellow sandstone, Dholpur Beige
- **Kota region**  
Kota Stone — blue, brown, black (limestone)



## PROCESS

# Six stages.

*One accountable team — from quarry face to container seal.*

Most Indian stone problems — wrong color, cracked slabs, short count, damaged edges — happen because no single person is accountable across the chain. In our process, one person is accountable the entire way. That person works for us.

01

**Quarry sourcing**

Only from quarries we have visited. No brokers of brokers. Every supplier is named and reachable.

02

**Block inspection**

Cracks, internal flaws, and cutting direction checked before cutting begins. Photos shared with you.

03

**Processing**

Italian-equipment lines. Gangsaw for slabs, block-cutters for tiles, multi-head polishers. The stone matches the line.

04

**Three-stage QC**

At quarry (block), after cutting (slab), pre-packing (surface, thickness, gloss, edges). Failures reject the piece.

05

**Protective packing**

Steel A-frames, kiln-dried crates, foam between every piece. Fumigation-compliant, seaworthy for 30+ days in transit.

06

**Supervised loading**

Our team supervises every container stuff. Loading photos shared with you before the doors close.

## PRODUCT RANGE

# Five categories, one standard.

*Marble · Granite · Sandstone · Limestone · Onyx*

Our range is built around what Rajasthan does best, extended through partner relationships into the full Indian stone palette. Every stone we list is held in stock by a supplier we have personally vetted.

## MARBLE

## 01

Makrana · Green · Rainforest ·  
Udaipur Pink · Katni · Onyx

## GRANITE

## 02

Rajasthan Black · Jalore · Black  
Galaxy · Absolute Black · Tan Brown

## SANDSTONE

## 03

Jaisalmer · Dholpur · Rainbow · Mint ·  
Teakwood · Modak

## LIMESTONE &amp; KOTA

## 04

Kota Blue · Kota Brown · Kota Black — industrial & heritage

## ONYX

## 05

Honey · Green · White · Multicolor — translucent, booked to  
order

### Formats available across every category

Blocks · Gangsaw Slabs (2cm / 3cm) · Cutter Slabs · Tiles · Cut-to-Size · Paving & Cobbles · Monuments

### Finishes

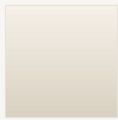
Polished · Honed · Leathered · Brushed · Flamed · Bush-hammered · Antique · Sandblasted

## MARBLE

# Rajasthan marble is why

*Indian stone is on your specification sheet.*

Rajasthan has been cutting marble for over seven hundred years. The Taj Mahal was built from it. We source the same families of stone today, from the same belts, for importers and distributors worldwide.



## Makrana White

NAGAUR

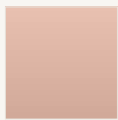
The original. Dense, pure, exceptional polish.



## Rainforest Brown

UDAIPUR BELT

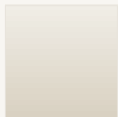
Dramatic branching pattern — a signature.



## Udaipur Pink

UDAIPUR

Soft pink, warm, boutique hospitality favorite.



## Banswara White

BANSWARA

Bright white with subtle grey markings.



## Green Marble

RAJSAMAND · UDAIPUR

Forest-green with white and grey veining.



## Rainforest Green

UDAIPUR BELT

Cool counterpart with same dramatic figure.



## Katni Beige

MP · PARTNER

Warm, cloudy, a workhorse for projects.



## Onyx (various)

PARTNER-SOURCED

Translucent. Backlit applications transform it.

### ALSO AVAILABLE

#### Imported marble — Statuario, Calacatta, Carrara, Vietnamese

Sourced through partner network. Longer lead time, minimum quantities apply.

## GRANITE

# The full Indian palette —

*North and South, one accountable supplier.*

Rajasthan is our home, and Rajasthan Black and Jalore granites are what we know best. For South Indian colors — Black Galaxy, Absolute Black, Tan Brown, Steel Grey — we work with a tight group of trusted processing partners under the same inspection standard.

## NORTH INDIAN · OUR DIRECT SPECIALTY

- **Rajasthan Black**  
Jet black, fine grain, premium polish
- **Jalore Yellow**  
Warm gold with grey flecks
- **Jalore Pink**  
Soft pink, fine grain, hospitality demand
- **Lakha Red**  
Deep red, minimal veining
- **Imperial Red**  
Dramatic, Middle-East demand
- **Chima Pink**  
Classic pink, reliable supply

## SOUTH INDIAN · PARTNER SOURCING

- **Black Galaxy**  
Iconic gold-flecked black (Andhra)
- **Absolute Black**  
Deep uniform black, global demand
- **Tan Brown**  
Warm brown, consistent, well-priced
- **Steel Grey**  
Cool uniform mid-grey
- **Paradiso Classic**  
Dramatic purple/brown movement
- **Kashmir White**  
Pale beige, burgundy flecks
- **Viscont White**  
White base with grey waves
- **River White**  
Pale, clean, residential demand

## Granite formats, finishes & edges

Formats: Blocks · Slabs 2cm/3cm · Tiles · Cut-to-Size · Monuments · Cobbles

Finishes: Polished · Honed · Leathered · Flamed · Bush-hammered









Edges: Straight · Chamfered · Bevel · Bullnose · Ogee · Custom on request

## SANDSTONE

# Paves hotels in Dubai

*and gardens in Surrey.*

Sandstone is where Rajasthan quietly dominates the global market. Jaisalmer Yellow, Dholpur Beige, Rainbow, Mint, Teakwood — all quarried within a few hundred kilometers of our office. We have relationships with the quarries that have supplied the UK and Middle East for decades.

	<b>Jaisalmer Yellow</b> Honey-gold, weather-resistant, Rajasthan's most famous		<b>Dholpur Beige</b> Creamy beige, fine grain, carving-grade
	<b>Rainbow Sandstone</b> Multi-color banding in a single slab		<b>Mint Sandstone</b> Cool pale green-grey, contemporary exteriors
	<b>Teakwood Sandstone</b> Warm brown with wood-grain banding		<b>Modak Sandstone</b> Soft pink-beige, heritage restoration
	<b>Autumn Brown</b> Rich warm brown with subtle variation		<b>Kota Stone family</b> Limestone — blue, brown, black. Industrial

## Sandstone formats

● <b>Paving</b>	Calibrated thickness, standard and custom sizes
● <b>Slabs</b>	Interior cladding and feature work
● <b>Tiles</b>	Riven, honed, sandblasted
● <b>Circle kits</b>	Pre-packed for landscape trade
● <b>Cobbles &amp; setts</b>	Driveways and edging
● <b>Walling stone</b>	Hand-split and machine-cut

EXPORT PACKING

# Packed to survive

*30+ days at sea.*

Damaged stone in a container is not a shipping problem — it is a packing problem that surfaces later. Our packing follows one rule: the stone cannot shift, cannot rub, cannot absorb moisture, and cannot take impact from any angle.

### Durable materials

Steel-reinforced A-frames and kiln-dried wooden crates. Pallets rated for international sea freight.

### Protective separation

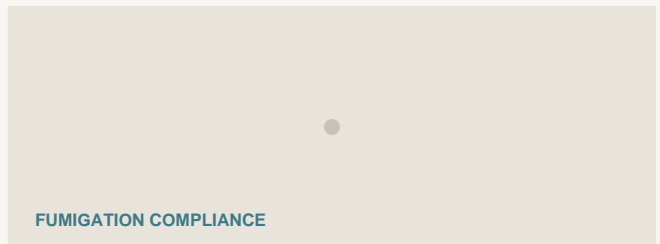
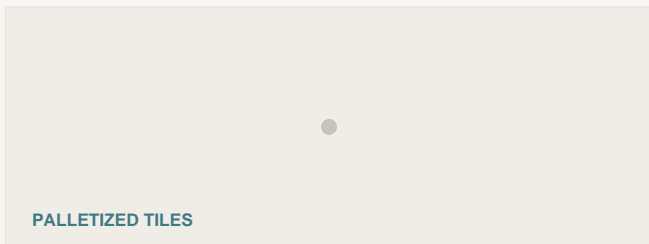
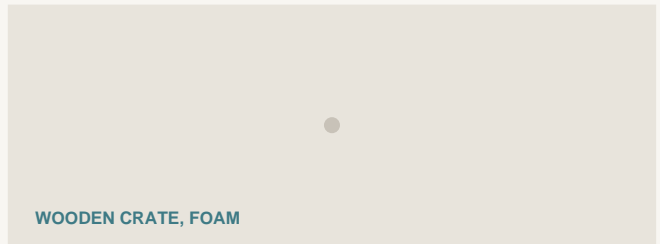
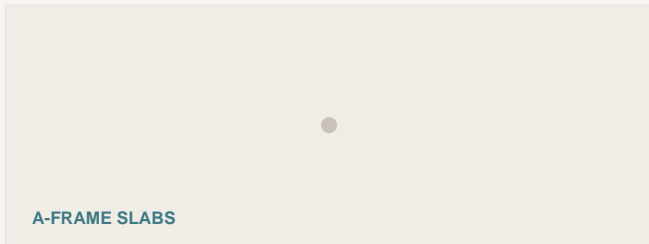
High-density foam between every polished surface. Plastic sheeting against moisture. Corner guards on every edge.

### Weight & balance

Each pallet weight-calculated to stay within container loading limits and prevent shift under ocean motion.

### Fumigation compliance

ISPM-15 compliant wood. Fumigation certification included in documentation for markets that require it.



CONTAINER LOADING

# Supervised. Photographed. Sealed.

*No container ships without our eyes on it.*

**20–26 T**

per 20ft FCL

**25–30 T**

per 40ft FCL

**100%**

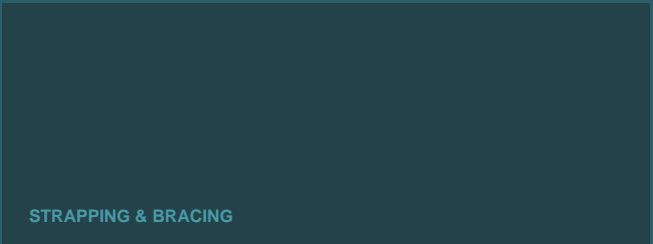
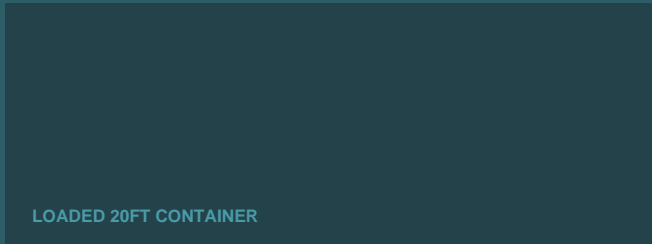
photographed pre-seal

**48 hrs**

docs after departure

## Loading standards we hold ourselves to

- Strategic arrangement**  
Heavier pieces at base, lighter at top. Weight distributed evenly across container floor.
- Bracing & strapping**  
Pallets secured with industrial straps. Void spaces blocked with wooden wedges.
- Moisture protection**  
Silica gel sachets, plastic sheeting. Documented before sealing.
- Quality checks at every step**  
Senior team member signs off each stage before the next begins.
- Photographic record**  
Full photo set: loading progression, final stacking, closed doors, seal number.



## DISTRIBUTOR PARTNERSHIP

# A serious partner program

*for stone yards, importers, and distributors abroad.*

If you are an importer or stone yard in the US, UK, EU, or Middle East looking for a consistent Indian supplier, Gemarix offers a structured partnership — not a transactional relationship. Exclusive territory, private labeling, and dedicated account management are available to serious partners.

## What you get as a Gemarix distributor

**Exclusive territory rights**

Defined geographic exclusivity for agreed stones and volumes

**Private label capability**

Your brand on packaging, catalogs, and container documentation

**Dedicated account manager**

One point of contact, fluent English, timezone-aligned

**Expedited order fulfilment**

Priority production slots for partner orders

**Early access to new stones**

First look at new quarry discoveries before public listing

**Annual volume rebates**

Structured rebate schedule based on committed volumes

**Marketing & catalog support**

Co-branded materials, sample packs, photography assets

**Factory visit access**

We host your visits to quarries, processing units, and port

**NEXT STEP****Request a partnership conversation.**

[sales@gemarix.com](mailto:sales@gemarix.com) · WhatsApp +91 XXXXX XXXXX · [gemarix.com/contact](https://www.gemarix.com/contact)

## WHY GEMARIX

# Twelve reasons buyers choose us

*over larger, older, noisier competitors.*

**01****Direct quarry sourcing**

No unnamed middle traders.

**02****Three-stage inspection**

Quarry, cutting, pre-packing.

**03****Rajasthan native team**

We live where the stone is.

**04****Family heritage in trade**

Four generations, Rajasthan.

**05****Photographs before seal**

Container seen before it ships.

**06****Transparent grading**

Grade A, B, C — clearly defined.

**07****Same-day response**

One working day, always.

**08****Sample policy**

Nominal cost, credited against order.

**09****Flexible Incoterms**

FOB, CFR, CIF, DDP on request.

**10****Competitive lead time**

18–25 days from confirmation.

**11****Documentation discipline**

Full doc set within 48 hrs.

**12****Honest problem handling**

You hear it from us first.

CREENTIALS

# We list only what we hold —

*or what is actively in process.*

Honesty on this page is non-negotiable. Many competitors display every logo they can find. We display only the registrations that are ours and those actively being completed. Page updated quarterly.

**CURRENT & IN PROCESS**

- Companies Act 2013 — MCA approved, incorporation in process
- Importer Exporter Code (IEC) — post-incorporation
- GST registration — post-incorporation
- Letter of Undertaking (LUT) — post-GST
- AD Code — Mundra & JNPT
- CAPEXIL (RCMC) membership — 30–45 days post-incorporation

**PLANNED FOR 2026–27**

- FIEO membership — after 6 months of operations
- ISO 9001:2015 quality certification
- Certificate of Origin — Chamber of Commerce
- Star Export House — volume-based, 3-year target
- SA 8000 social accountability

**GLOBAL DEMAND**

## A US\$2+ billion annual export market.

Indian natural stone exports exceed US\$2 billion annually (HS codes 2515 and 2516). Primary destinations: United States, China, United Kingdom, UAE, Germany, Vietnam. For Rajasthan stones specifically, the US absorbs over 30% of Indian granite exports. Source: ITC TradeMap, DGFT.

<b>USA</b> US East Coast, Gulf	<b>UK</b> Southampton, Felixstowe	<b>UAE</b> Jebel Ali, Abu Dhabi	<b>GERMANY</b> Hamburg, Bremerhaven	<b>VIETNAM</b> Hai Phong	<b>AUSTRALIA</b> Sydney, Melbourne
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# GEMARIX

WORLDWIDE

*Indian natural stone, sourced the right way.*

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## CONTACT

### Gemarix Worldwide Pvt Ltd

Registered Office · Udaipur, Rajasthan, India

Full address to be added post-incorporation

**sales@gemarix.com · WhatsApp +91 XXXXX XXXXX**

**[gemarix.com](http://gemarix.com)**

[LinkedIn](#) · [Instagram](#) · [YouTube](#) · [Pinterest](#)

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**MARBLE · GRANITE · SANDSTONE**